



## YOUNG LIVES STUDENT PAPER

# The Nature of Migration and Its Impact on Families in Peru

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Paper submitted in part fulfilment of the requirements for the degree of MSc in Economics for Development at the University of Oxford.

The data used in this paper comes from Young Lives, a longitudinal study investigating the changing nature of childhood poverty in Ethiopia, India (Andhra Pradesh), Peru and Vietnam over 15 years. For further details, visit: [www.younglives.org.uk](http://www.younglives.org.uk).

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### **Abstract:**

This paper uses Young Lives data collected on young families in Peru in 2002 and 2007. Young Lives have discovered that this demographic sample have a fairly high propensity to migrate, and therefore it is interesting to examine the impact of these movements.

We disaggregate migration into rural-to-urban, urban-to-rural, urban-to-urban and rural-to-rural migration and compare the effects of these different natures of migration on household wealth. Difference-in-differences and propensity score matching are used to overcome the bias of time-invariant unobservables, and instrumental variables are used to address endogeneity caused by time-variant unobservables. We also look in more depth at why migrants moved, and the extent of relocation costs, proxied by distance.

The paper aims to test the traditional theory of migration as an investment: That households choose to migrate in order to gain net expected benefits, and that on average they succeed in doing so. Our results for rural-to-urban migrant families support this hypothesis. However, in our Peruvian data there is also a significant number of families moving in the opposite direction, out of urban areas, and this appears to be correlated with a general worsening in household wealth. The result that even the *average* urban-rural migrant family experiences a substantial decline in wealth is inconsistent with the notion of migration as a rational choice, unless other, perhaps more long-term, benefits of urban-rural migration outweigh the short-term deterioration in our wealth variable, or the counterfactual outcome of remaining in the urban area was expected to have been even worse, due to an unobserved adverse shock. We attempt to address the endogeneity raised by the latter case, by instrumenting for urban-rural migration using previous migration, but conclude that this instrument may in fact serve to reinforce the argument of reverse causality; that former migrants are more likely to suffer from adverse shocks, which 'push' them into return migration.

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## INTRODUCTION

The process of economic development is associated with structural adjustment away from employment in agriculture and towards employment in industry and services, as set out in the traditional dual economy models (Lewis (1954, 1955), Rosenstein-Rodan (1946)), and more recent unbalanced growth theories (Matsuyama (1992), Baumol (1967)). Since the industrial and service sectors tend to be concentrated around a few urban centres (which is particularly the case in Peru), and considering that urban birth-rates are generally lower than rural birth-rates, these shifts in the allocation of the labour force among sectors of the economy must come through migration, especially from rural to urban areas. The empirical relationship between the level of development and the level of urbanisation can be observed across most developing countries, but the mass movement of the population into urban centres is particularly strong in countries such as Peru, where regional inequalities have been historically stark, with important economic, political and social implications.

Internal migration has therefore been studied intensively by development economists. At the national level, rural-urban migration is viewed as both a response to, and a solution to, regional inequality. Workers move from low-wage rural areas, where there is an excess supply of labour, to higher-wage urban centres, where there is an increasing need for labour in the expanding manufacturing and services sectors. This increases the supply of urban labour and reduces that of rural labour, until the marginal product of labour is equivalent across locations, and the wage gap is closed, eliminating the incentive for net rural-urban migration.

At the family level, the literature is dominated by the human capital model of migration (Mohlo 1986), which treats migration as an 'investment increasing the productivity of human resources, that has costs and that also render returns' (Sjaastad 1962). Individuals migrate if the present value of real income in a destination minus the cost of moving exceeds what could be earned at the place of origin. McCall &

McCall (1987) extend this notion to a model whereby workers rank locations by the expected or average wage in each location and the locations' non-monetary attributes, including positive attributes such as better or cheaper provision of social services, and negative attributes such as pollution and crime. They then choose the highest ranking location, although search costs limit the number of locations they can compile adequate information on and compare. Related 'push-pull' theories of migration consider the interaction of factors that attract migrants to their destination with factors that repel them from their origin<sup>1</sup>.

If all migration is an investment, the subsequent assumption is that all migrants should experience an increase in wages and living standards. However, this is complicated by unemployment, as set out in the Harris-Todaro model. The assumption is that expected wages at the destination are still higher than current wages in the source community, or the migrant would not choose to move. Therefore, on *average*, migration should result in an increase in wages, and hence an improvement in the family's standard of living.

However, ex-post evidence of the actual effects of migration is mixed. Estimates of the average contemporaneous returns have been negative, zero or positive, and have varied across migrant categories. The sign and significance of the migration effect depends critically on the sample chosen, the migration variable used, particularly the geographic boundary over which a person must move to count as migration, and the treatment of sample selection<sup>2</sup>. Bartel (1979) finds positive returns for younger workers, Hunt & Kau (1985) for repeat migrants, and Gabriel & Schmitz (1995) and Yankow (2003) for less-educated workers. Hunt & Kau (1985) find insignificant returns for one-time migrants, and Yankow (2003) finds insignificant returns for workers with more than a high school degree. Meanwhile, Polachek & Horvath (1977), Borjas,

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<sup>1</sup> E. G. Ravenstein; 'The Laws of Migration' (1885).

<sup>2</sup> Nakosteen & Zimmer (1980, 1982), Robinson & Tones (1982) and Gabriel & Schmitz (1995) find evidence of positive self-selection into migration, although Hunt & Kau (1985) and Borjas, Bronars & Trejo (1992a) find no evidence of self-selection.

Bronars and Trejo (1992a) and Tunali (2000) find negative contemporaneous returns across migrants in general.

Ham, Li & Reagan (2004) allow the effects of internal migration in the US to differ across education groups and find that this distinction is important. They find that the returns to migration are positive and significant for some more educated groups and negative or zero for lower-educated groups, with the overall sample average effect statistically insignificantly different from zero.

However, few empirical studies disaggregate migration into rural-urban, urban-rural, urban-urban and rural-rural migration to compare these flows. The detailed nature of the Young Lives data, and the extent to which families emigrating from YL communities have been tracked down, enables us to carry out a unique analysis of the impact these four different types of migration have had on the material living standards of these families.

We first consider the context of the situation in Peru, before setting the conceptual framework for our analysis. Then in Section 3 we describe the data and some summary statistics. Section 4 forms the core of our empirical analysis, containing our econometric methodology and results. We then interpret, and further investigate the reasons for, the final results, before summarising with some concluding remarks.

### **THE PERUVIAN CONTEXT**

We have chosen to study data from Peru in particular, since both regional inequality and internal migration have been persistently prevalent in this country across the last six decades, with a resultingly high extent of urbanisation for a lower-middle-income country, and a particularly disproportionate concentration of the population now living in the capital city of Lima .

Peru has recently been one of the fastest growing economies in Latin America, with GDP growth averaging 8% in 2005-2007<sup>3</sup>. However, this growth has been unevenly distributed and has not been matched in terms of reducing the poverty rate, which remains at 39%<sup>4</sup>. National indicators hide deep inequalities between geographical areas and between rural and urban areas. Whilst Lima, the coastal and northern areas of Peru enjoy rapid growth, subsistence farmers in the southern highlands and eastern jungle are cut off from the formal market economy, and extreme poverty persists in these regions, particularly among the indigenous population. Chronic under-nutrition prevails in rural areas, and educational achievement remains low. Despite considerable progress, access to services in rural areas remains limited in comparison to urban centres.

This has prompted mass migration to the cities, so that 73% of the population now live in urban areas, making Peru the 56th most urbanised country in the world<sup>5</sup>, despite only having the 83rd highest income per capita<sup>6</sup>. The rate of inward migration has been exceptionally high in Lima, which is now home to approximately 28% of Peru's population<sup>7</sup> and was the 30th most populous city in the world in 2005<sup>8</sup>, with over ten times as many inhabitants as Peru's second largest city of Arequipa. The population of Lima grew from 600,000 in 1940 to 4 million in 1970, to over 7 million today, mainly due to migrants moving to the city and to the new towns or pueblos jovenes springing up in the outlying desert. Lima now suffers from overcrowding, crime, unemployment and an informal sector constituting 56% of the urban labour force<sup>9</sup>. Yet the large wage differential between the capital and the rest of the country persists and continues to attract further inward migration.

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<sup>3</sup> World Development Indicators (WDI), 2009

<sup>4</sup> WDI 2009, national poverty line

<sup>5</sup> UN Population Division, World Urbanisation Prospects: The 2001 Revision.

<sup>6</sup> In PPP terms, IMF 2008.

<sup>7</sup> Latest census figures.

<sup>8</sup> UN Population Division, World Urbanisation Prospects: The 2005 Revision.

<sup>9</sup> international Labour Organisation estimation, 1996.

## **THE CONCEPTUAL FRAMEWORK**

Given that we want to include the effect of urban unemployment in our model, we centre our analysis within the context of the Harris-Todaro model of migration.

The fundamental premise of this model is that workers consider the various labour market opportunities available to them in the rural and urban sectors, comparing the expected incomes from each for a given time horizon, and choose the location that maximises their expected return, net of migration costs. However, Harris-Todaro note that chronic unemployment in cities in developing countries means that a typical rural-urban migrant cannot expect to secure a high-paying job immediately. Many unskilled rural-urban migrants will initially be either unemployed or will obtain casual and part-time work in the urban traditional or informal sector, where ease of entry, small scale of operation, and relatively competitive price and wage determination prevail.

Therefore, in deciding to migrate, the individual must balance the probability and risks of being unemployed or underemployed for a period of time against the positive urban-rural income differential. Given that most migrants are young, the decision to migrate is represented on the basis of a longer-term, more permanent income calculation. As long as the present value of the net stream of expected urban income over the migrant's planning horizon is greater than that of the expected rural income, the decision to migrate is rational. In this model, the rural-urban wage differential will persist, but *expected* wages will be equalised.

The Todaro model considers the initial cause of excessive rural-urban migration and chronic urban unemployment to be the urban bias, or first-city bias, of political and development strategies, which give rise to an urban wage premium: Governments of developing countries subsidise wages of urban workers to encourage industrialisation, and to maintain the political support of the concentrated urban population. They also invest disproportionately in public services in urban areas over rural areas for the same reasons. Ades & Glaeser (1995) suggest that this urban premium is likely to be highest in unstable dictatorships, who have to give benefits to urban dwellers to stay in power,

which then attract migrants; they find that countries with unstable dictatorships have higher average urbanisation rates. Peruvian urban wages are distinctly higher on average than rural wages, and are higher still in Lima, despite unemployment at around 8%, and underemployment estimated at over 50%. This could support the hypothesis of an urban wage premium, which could have increased during political instability in Peru in the latter half of the 20th century, the period during which the rate of urbanisation was also fastest. Ades & Glaeser argue that unless job creation can keep pace with the rate of inward migration, or the urban wage is allowed to fall, there will be substantial and increasing rates of open unemployment and underemployment in the informal sector at wages below the formal urban wage. All urban workers, therefore, face a continuous risk of becoming unemployed, and, particularly if unexpected shocks occur and unemployment rises, some will fare worse than expected.

The hypothesis prevails that, on average migrants will gain from the move. However, this model is limited to rural-urban migration. In our sample there are also a considerable number of families moving in other directions; either from one city to another, or out of the city and into rural areas, or between rural locations. Todaro & Smith (2006) do note that, whilst rural-urban migration is the most important form of migration to understand, due to its prevalence and the implications for urban policy, urban-rural migration is also important to understand. They claim that urban-rural migration usually occurs when hard times in cities coincide with increases in output prices from the country's cash crops, and give Ghana as an example of when urban workers have moved to rural areas to increase their expected returns.

### **DATA AND SUMMARY STATISTICS**

Young Lives is a longitudinal study following families in Ethiopia, India, Peru and Vietnam over a period of 15 years. In each country they collect data on 2000 children who were born in 2001-02 and 1000 children born in 1994-95. The Peruvian sample is spread over 20 communities in different geographical regions, with different levels of

development and population characteristics. These include three communities in the department of Lima, and 17 in Amazonas, Ancash, Apurímac, Arequipa, Ayacucho, Cajamarca, Huánuco, Junín, La Libertad, Piura, Puno, San Martín and Tumbes. Given the need to find 100 one-year-olds in each community, a few communities are spread over more than one district, and villages and small towns may be included within one community, so that there is a rural-urban distinction even within a couple of our communities. The first round of data collection took place in 2002 and the second round in 2007, and it is on these two rounds of data that we compile our analysis.

Our dependent variable is the wealth index for the household. This is constructed as the average of three other indexes, for housing quality, consumer durables and services. The housing quality index is based on the number of rooms per person in the household and the main materials used for the walls, roof and floor. The consumer durable index is based on the number of assets owned by the household. For Peru 12 assets are considered; radio, refrigerator, bicycle, television, motorbike/scooter, car, mobile phone, landline telephone, iron, blender, gas or electric cooker and record player. The services index is based on whether or not the dwelling has electricity, the source of drinking water, the type of toilet facility and the main type of fuel used for cooking. These indices each take a value between 0 and 1, so that the wealth index in turn also takes a value between 0 and 1.

Our migration dummy variable takes the value of 1 if the family's locational code has changed between 2002 and 2007, which indicates that they have moved to a new district, and 0 otherwise. Disaggregating this variable, the rural-urban migration variable takes the value 1 if the 'typesite' in 2002 is given as rural, and the typesite in 2007 is given as urban, and the same methodology is applied to construct the urban-rural, urban-urban and rural-rural migration dummies. A total of 307 families out of 2648 migrate between 2002 and 2007, 62 from rural to urban locations, 32 are urban-rural migrants, 143 move from one urban location to another, and 70 move between rural locations. In general, these families no longer live in 'Young Lives' communities, but they have been tracked down to be asked the same set of questions in 2007 as

those remaining in a Young Lives community. There is only a very limited number of families who were in the 2002 survey but not included in the 2007 survey; this could be for a number of reasons, one of which could be that they moved and were unable to be tracked down.

Table 1 below summarises the average values different indicators take for urban or rural non-migrants, and for our four categories of migrants:

**Table 1: Summary statistics**

| Variable                          | Urban non-migrants | Rural non-migrants | Rural-urban migrants | Urban-rural migration | Urban-urban migration | Rural-rural migration |
|-----------------------------------|--------------------|--------------------|----------------------|-----------------------|-----------------------|-----------------------|
| Wealth index <sub>t</sub>         | 0.65 (0.17)        | 0.33 (0.14)        | 0.53 (0.18)          | 0.38 (0.21)           | 0.63 (0.20)           | 0.31 (0.18)           |
| Wealth index <sub>t-1</sub>       | 0.61 (0.19)        | 0.29 (0.14)        | 0.36 (0.18)          | 0.52 (0.21)           | 0.62 (0.19)           | 0.27 (0.14)           |
| Change in wealth                  | 0.04 (0.14)        | 0.04 (0.11)        | 0.17 (0.23)          | -0.13 (0.17)          | 0.005 (0.21)          | 0.04 (0.19)           |
| Dad education <sub>t</sub>        | 10.62 (3.35)       | 6.83 (3.65)        | 8.77 (3.96)          | 8.53 (4.37)           | 11.13 (3.33)          | 6.18 (3.48)           |
| Mum education <sub>t</sub>        | 9.69 (3.82)        | 4.79 (3.85)        | 8.02 (4.04)          | 8.57 (3.51)           | 10.07 (3.69)          | 4.42 (3.21)           |
| Quechuan                          | 0                  | 0.21 (0.41)        | 0                    | 0.06 (0.25)           | 0                     | 0.06 (0.23)           |
| Indigenous                        | 0                  | 0.003 (0.06)       | 0                    | 0                     | 0                     | 0                     |
| Agemum <sub>t-1</sub>             | 26.7 (6.4)         | 27.6 (7.3)         | 24.5 (5.7)           | 24.7 (5.7)            | 25.9 (6.1)            | 25.4 (7.1)            |
| Household size <sub>t</sub>       | 5.25 (2.00)        | 6.06 (2.09)        | 4.74 (1.68)          | 4.75 (1.37)           | 4.79 (1.71)           | 5.91 (2.18)           |
| Time lived there <sub>t-1</sub>   | 16.0 (10.9)        | 19.7 (12.6)        | 11.9 (9.4)           | 7.9 (7.7)             | 12.6 (10.8)           | 14.6 (12.9)           |
| Prev migration <sub>t-1</sub>     | 0.36 (0.48)        | 0.27 (0.44)        | 0.50 (0.50)          | 0.69 (0.47)           | 0.49 (0.50)           | 0.46 (0.50)           |
| Ownhouse <sub>t-1</sub>           | 0.61 (0.49)        | 0.82 (0.38)        | 0.55 (0.50)          | 0.47 (0.51)           | 0.47 (0.50)           | 0.70 (0.46)           |
| Ownhouse <sub>t</sub>             | 0.67 (0.47)        | 0.84 (0.37)        | 0.37 (0.49)          | 0.59 (0.50)           | 0.46 (0.50)           | 0.67 (0.47)           |
| Ownland <sub>t-1</sub>            | 0.20 (0.40)        | 0.92 (0.27)        | 0.65 (0.48)          | 0.41 (0.50)           | 0.20 (0.40)           | 0.81 (0.39)           |
| manuf sector <sub>t-1</sub>       | 0.25 (0.43)        | 0.15 (0.36)        | 0.23 (0.42)          | 0.35 (0.49)           | 0.23 (0.42)           | 0.10 (0.30)           |
| Support network <sub>t-1</sub>    | 0.88 (0.69)        | 0.66 (0.69)        | 1.03 (0.63)          | 0.84 (0.57)           | 0.97 (0.65)           | 0.56 (0.69)           |
| Num groups <sub>t-1</sub>         | 0.27 (0.59)        | 0.33 (0.63)        | 0.18 (0.43)          | 0.22 (0.49)           | 0.27 (0.56)           | 0.31 (0.60)           |
| Cog social capital <sub>t-1</sub> | 1.35 (0.65)        | 1.64 (0.52)        | 1.43 (0.69)          | 1.43 (0.63)           | 1.33 (0.70)           | 1.66 (0.51)           |
| Cog social capital <sub>t</sub>   | 1.07 (0.67)        | 1.54 (0.58)        | 1.08 (0.61)          | 1.50 (0.57)           | 1.08 (0.64)           | 1.30 (0.62)           |
| Group member <sub>t</sub>         | 0.27 (0.44)        | 0.49 (0.50)        | 0.24 (0.43)          | 0.44 (0.50)           | 0.24 (0.43)           | 0.27 (0.45)           |
| Num relatives <sub>t</sub>        | 1.80 (1.33)        | 1.90 (1.29)        | 1.37 (1.13)          | 1.66 (1.12)           | 1.32 (1.22)           | 1.40 (1.26)           |
| Safe for children <sub>t</sub>    | 0.18 (0.37)        | 0.38 (0.48)        | 0.14 (0.33)          | 0.30 (0.46)           | 0.15 (0.36)           | 0.34 (0.48)           |
| Where on ladder <sub>t</sub>      | 5.04 (1.74)        | 4.74 (2.13)        | 4.79 (1.82)          | 4.34 (1.91)           | 5.07 (1.72)           | 4.36 (1.96)           |
| Expected ladder <sub>t</sub>      | 6.88 (1.76)        | 6.16 (2.11)        | 6.39 (2.00)          | 6.53 (1.78)           | 6.99 (1.71)           | 6.04 (1.94)           |
| Oremi <sub>t</sub>                | 0.24 (0.43)        | 0.21 (0.40)        | 0.32 (0.47)          | 0.16 (0.37)           | 0.26 (0.44)           | 0.19 (0.39)           |
| Food shortage <sub>t</sub>        | 0.20 (0.40)        | 0.27 (0.44)        | 0.12 (0.32)          | 0.46 (0.51)           | 0.23 (0.42)           | 0.31 (0.47)           |
| Access house assist <sub>t</sub>  | 0.56 (0.50)        | 0.16 (0.36)        | 0.55 (0.50)          | 0.41 (0.50)           | 0.62 (0.49)           | 0.14 (0.35)           |

*Mean values, standard deviations in parentheses. Variables with a 'D' at the start are change variables, taking the difference between the two rounds, the subscript t-1 denotes 2002 observations, the subscript t denotes 2007 observations.*

### **Initial descriptives**

Columns 1 and 2 in Table 1 above shows a clear distinction between those living in urban areas and those in rural communities. The average wealth index is significantly higher for urban residents in both 2002 and 2007, although the variation in wealth is

also slightly higher. Interestingly, the change in wealth is very similar across the two categories. Parents in urban areas are likely to be more educated and have Spanish as their mother tongue, and the family is more likely to have moved in the ten years before 2002. Social capital indicators tend to be lower in urban areas, but access to housing assistance is far higher, and the family's perception of how well off they are compared to others ('where on ladder<sub>t</sub>') is also higher.

Rural-urban migrants have an average initial wealth slightly higher than the rural average, and their wealth increases significantly by 2007, though it remains below the urban non-migrant average. Urban-rural migrants had a wealth index in 2002 comparable to that of rural-urban migrants in 2007, and 69% of them had migrated to the urban community during the 10 years before 2002. However, their average wealth falls significantly by 2007, to close to that of rural-urban migrants in 2002, though is still not quite as low as the rural non-migrant average. Urban-urban migrants' wealth remains fairly static, compared to the 4% increase in urban non-migrants' wealth. Rural-rural migrants meanwhile have the lowest level of wealth amongst all six categories, and their increase in wealth is comparable to that of non-migrants.

Rural-urban migrant parents are better educated than the rural average and are all Spanish speakers. Migrant mothers in general are slightly younger than non-migrants, and are more mobile in terms of not being tied by home or land ownership. Migrants also have lower average cognitive social capital in 2002, which declines further after migration, except for urban-rural migrants, for whom it increases. Urban-rural migrants are also likely to have more relatives living in their 2007 community than other migrants, suggesting that they are return migrants. These urban-rural migrant families perceive themselves to be worse off in 2007 than any other group (the 'where on ladder<sub>t</sub>' variable), despite their wealth index being higher than the average rural resident in our sample. However, the average urban-rural migrant family have quite high expectations for the future; they expect to be significantly better off in four years time, as shown by the 'expected ladder<sub>t</sub>' variable. Urban-urban migrants also expect

to be better off in the future, with higher average expectations than urban non-migrants.

Rural-urban and urban-urban migrants have quite high access to housing assistance, which could ease the cost of moving. Rural-urban migrants are the most likely to remit some of their income, possibly either to support rural family members or to repay informal loans used to fund the move.

## **ECONOMETRIC ANALYSIS**

### **Initial OLS Methodology**

Our starting point is to run a reduced form regression of the level of the wealth index in 2007 on a dummy variable for whether the family resides in an urban or rural location in 2007. We find a statistically significant coefficient on the urban dummy, suggesting that, without controlling for other factors, urban residents enjoy a wealth index 31% higher than that of rural households. We then control for household characteristics such as the parents' education, age and ethnic background, and find that the urban effect falls to 16.6%, and is reduced to 16.4% if community dummies are also included. However, this effect is still economically and statistically significant, and the statistical significance of all but one of the community dummies further demonstrates the importance of location in determining wealth.

Given that location appears to be a highly important determinant of family wealth, we then wish to test how changing location affects the subsequent level of wealth. We therefore introduce a migration dummy, taking the value 1 if the family moved (at least across a district boundary) between 2002 and 2007, and run a reduced form regression of 2007 wealth on this dummy variable. In addition, we construct a more complete static OLS model, regressing the household's 2007 wealth index ( $w_{it}$ ) on the migration dummy variable ( $M_{it}$ ) and a vector of static explanatory variables ( $\mathbf{X}_{it}$ ), which economic theory suggests affect wealth and therefore need to be controlled for to achieve an estimate of the partial effect of migration:

$$w_{it} = \delta + \beta M_{it} + \gamma X_{it} + u_{it}$$

Our results, set out in Table 2 below, show no significant effect of overall migration on the subsequent wealth index, either with or without the inclusion of control variables.

However, we then separate migration into four different dummy variables; rural-to-urban migration ( $RU_{it}$ ), urban-to-rural migration ( $UR_{it}$ ), urban-to-urban migration ( $UU_{it}$ ) and rural-to-rural migration ( $RR_{it}$ ):

$$w_{it} = \delta + \beta_1 RU_{it} + \beta_2 UR_{it} + \beta_3 UU_{it} + \beta_4 RR_{it} + \gamma X_{it} + u_{it}$$

This distinction changes our results dramatically. Once we control for whether the family lived in a rural or urban location in 2002, we observe statistically significant and opposite effects for rural-urban migration as opposed to urban-rural migration. Including household characteristics in our set of explanatory variables ( $X_{it}$ ), reduces the coefficients on rural-urban and urban-rural migration somewhat, but they remain substantial and significant at any significance level. The negative coefficient on urban-urban migration also becomes significant at the 2% level, though the effect of rural-rural migration remains insignificant.

However, this static model does not account for what we expect to be a fairly persistent nature of wealth, such that, even for migrants, the level of wealth in 2007 will still be quite strongly related to the level of wealth in 2002. We therefore extend our static model to a dynamic model, which includes the wealth index in 2002 ( $w_{it-1}$ ):

$$w_{it} = \delta + \beta M_{it} + \phi w_{it-1} + \gamma X_{it} + u_{it} \quad \text{and}$$

$$w_{it} = \delta + \beta_1 RU_{it} + \beta_2 UR_{it} + \beta_3 UU_{it} + \beta_4 RR_{it} + \phi w_{it-1} + \gamma X_{it} + u_{it}$$

We find that  $w_{it-1}$  does indeed have a strong effect on  $w_{it}$ , increasing the extent to which our explanatory variables explain the 2007 level of wealth, as demonstrated by the rise in the R-squared value. However, adding this dynamic element to the model also introduces the endogeneity problem of  $w_{it-1}$  being correlated with  $u_{it}$ . We also

have reason to believe that 2002 wealth may be correlated with our migration dummy variables, since theory suggests that a certain initial level of wealth is a requirement for migration, given the relocation costs. In addition, higher initial wealth may be correlated with migration via other factors such as education and skills; more highly skilled workers are likely to earn more in 2002, and are also more likely to migrate to a more urban location. Therefore, the endogeneity of the lagged dependent variable could bias our results.

However, our regression coefficients on the migration variables differ little between the static and dynamic models; only the coefficient on urban-rural migration is slightly reduced. Overall, our OLS results suggest that rural-urban migration is associated with an average 14% increase in the subsequent wealth index, urban-rural migration is associated with an average 21-24% decrease in household wealth, and urban-urban migration is linked to an average 4% reduction in 2007 wealth.

Table 2: OLS results for the level of wealth

| VARIABLES      | Urban<br>effect<br>$W_{it}$ | Location<br>effect +<br>controls<br>$W_{it}$ | Migration<br>$W_{it}$ | + static<br>controls<br>$W_{it}$ | Type of<br>migration<br>$W_{it}$ | control<br>for<br>urban $_{t-1}$<br>$W_{it}$ | + static<br>controls<br>$W_{it}$ | + dynamic<br>control<br>$W_{it}$ |
|----------------|-----------------------------|----------------------------------------------|-----------------------|----------------------------------|----------------------------------|----------------------------------------------|----------------------------------|----------------------------------|
| Urban $_t$     | 0.313***                    | 0.164***                                     |                       |                                  |                                  |                                              |                                  |                                  |
| Migration      |                             |                                              | -0.0098               | -0.0094                          |                                  |                                              |                                  |                                  |
| RU             |                             |                                              |                       |                                  | 0.0087                           | 0.194***                                     | 0.138***                         | 0.138***                         |
| UR             |                             |                                              |                       |                                  | -0.141***                        | -0.276***                                    | -0.239***                        | -0.209***                        |
| UU             |                             |                                              |                       |                                  | 0.109***                         | -0.0262                                      | -0.0389**                        | -0.0353**                        |
| RR             |                             |                                              |                       |                                  | -0.208***                        | -0.0231                                      | 0.0229                           | 0.0146                           |
| Urban $_{t-1}$ |                             |                                              |                       | 0.141***                         |                                  | 0.320***                                     | 0.170***                         | 0.106***                         |
| Daded          |                             | 0.0102***                                    |                       | 0.0110***                        |                                  |                                              | 0.0105***                        | 0.0055***                        |
| Mumed          |                             | 0.0131***                                    |                       | 0.0137***                        |                                  |                                              | 0.0131***                        | 0.0078***                        |
| Quechua        |                             | -0.0268**                                    |                       | -0.041***                        |                                  |                                              | -0.029**                         | -0.030***                        |
| Indigen        |                             | -0.238***                                    |                       | -0.246***                        |                                  |                                              | -0.236***                        | -0.179***                        |
| Hhsize         |                             | 0.0032*                                      |                       | 0.0023                           |                                  |                                              | 0.0026                           | 0.0034**                         |
| Agemum         |                             | -0.0316*                                     |                       | -0.0326*                         |                                  |                                              | -0.0325**                        | -0.0286*                         |
| Agemumsq       |                             | 0.0011**                                     |                       | 0.0012**                         |                                  |                                              | 0.0012**                         | 0.0010**                         |
| Agemumcub      |                             | -0.000**                                     |                       | -0.000**                         |                                  |                                              | -0.000**                         | -0.000*                          |
| Housingasist   |                             | 0.037***                                     |                       | 0.0478***                        |                                  |                                              | 0.0407***                        | 0.0341***                        |
| Foreignremit   |                             | 0.080***                                     |                       | 0.081***                         |                                  |                                              | 0.078***                         | 0.064***                         |
| $W_{it-1}$     |                             |                                              |                       |                                  |                                  |                                              |                                  | 0.408***                         |
| Lima01         |                             | 0.191***                                     |                       | 0.186***                         |                                  |                                              | 0.183***                         | 0.083***                         |
| Lima02         |                             | 0.173***                                     |                       | 0.169***                         |                                  |                                              | 0.166***                         | 0.0638**                         |
| Lima03         |                             | 0.198***                                     |                       | 0.197***                         |                                  |                                              | 0.193***                         | 0.090***                         |
| Community4     |                             | 0.168***                                     |                       | 0.155***                         |                                  |                                              | 0.166***                         | 0.069***                         |
| Community5     |                             | 0.116***                                     |                       | 0.113***                         |                                  |                                              | 0.110***                         | 0.043*                           |
| Community6     |                             | 0.109***                                     |                       | 0.107***                         |                                  |                                              | 0.105***                         | 0.022                            |
| Community7     |                             | 0.146***                                     |                       | 0.145***                         |                                  |                                              | 0.136***                         | 0.072***                         |
| Community8     |                             | 0.136***                                     |                       | 0.130***                         |                                  |                                              | 0.126***                         | 0.064**                          |
| Community9     |                             | 0.0842***                                    |                       | 0.0778***                        |                                  |                                              | 0.0807***                        | 0.020                            |
| Community10    |                             | 0.124***                                     |                       | 0.122***                         |                                  |                                              | 0.120***                         | 0.064**                          |
| Community11    |                             | -0.008                                       |                       | -0.008                           |                                  |                                              | -0.017                           | -0.015                           |
| Community12    |                             | 0.105***                                     |                       | 0.100***                         |                                  |                                              | 0.105***                         | 0.041**                          |
| Community13    |                             | 0.206***                                     |                       | 0.209***                         |                                  |                                              | 0.207***                         | 0.113***                         |
| Community14    |                             | 0.111***                                     |                       | 0.109***                         |                                  |                                              | 0.109***                         | 0.059***                         |
| Community15    |                             | 0.054***                                     |                       | 0.051***                         |                                  |                                              | 0.052***                         | 0.025                            |
| Community16    |                             | 0.092***                                     |                       | 0.104***                         |                                  |                                              | 0.091***                         | 0.030                            |
| Community17    |                             | 0.139***                                     |                       | 0.143***                         |                                  |                                              | 0.137***                         | 0.076***                         |
| Community18    |                             | 0.052**                                      |                       | 0.061***                         |                                  |                                              | 0.059***                         | 0.019                            |
| Community19    |                             | 0.094***                                     |                       | 0.098***                         |                                  |                                              | 0.095***                         | 0.044**                          |
| Constant       | 0.330***                    | 0.327**                                      | 0.517***              | 0.347**                          | 0.517***                         | 0.331***                                     | 0.342**                          | 0.323**                          |
| Observations   | 2647                        | 1886                                         | 2647                  | 1886                             | 2647                             | 2647                                         | 1886                             | 1882                             |
| R-squared      | 0.472                       | 0.656                                        | 0                     | 0.635                            | 0.04                             | 0.479                                        | 0.659                            | 0.715                            |

Robust standard errors in parentheses

\*\*\*  $p < 0.01$ , \*\*  $p < 0.05$ , \*  $p < 0.1$ 

However, there may be other factors that we have not controlled for in our OLS regression, that influence both the decision to migrate and the level of wealth in 2007.

According to the R-squared value, our regression only explains up to 72% of the

variation in the 2007 wealth index across households. Therefore, there is substantial potential for omitted variables to be important in determining wealth, and these could potentially be correlated with migration, biasing our point estimates. Such variables could include unobservable household characteristics, such as the ability of the wage-earners in the household. If these characteristics change the future expected income of the family, they are also likely to be correlated with a decision on whether or not to migrate, since this is itself, according to our theories, based to a large extent on expected wages.

### **Difference-in-Differences Methodology**

Taking first differences to consider change variables, such as the change in wealth, can eliminate the self-selection bias caused by the unobservable, time-invariant characteristics that drive both migration and the subsequent level of wealth.

The difference-in-differences estimator compares the difference in average household wealth before and after migration for migrating households, with the before and after contrast for non-migrating households, i.e. how a change in location could result in a change in wealth.

$$\Delta w_{it} = \delta + \beta M_{it} + \gamma \Delta X_{it} + u_{it} \quad \text{and} \quad \Delta w_{it} = \delta + \beta_1 RU_{it} + \beta_2 UR_{it} + \beta_3 UU_{it} + \beta_4 RR_{it} + \gamma \Delta X_{it} + u_{it}$$

where  $\Delta X_{it}$  is a vector of change variables that could directly influence the change in wealth.

We can therefore interpret the results below as fixed effects results, for our two-period panel. Overall migration again does not appear to affect the change in wealth, with or without control variables. However, separating migration by type continues to give strong results. The coefficient on rural-urban migration has fallen slightly, to 13% (with or without the inclusion of change variables as controls), and the coefficient on urban-rural migration has been reduced more substantially, to 16%, once controls are included.

Table3: Difference-in-differences results

| VARIABLES        | Migration<br>Dwi | + change<br>controls<br>Dwi | Type<br>migration<br>dwi | + change<br>controls<br>Dwi | + level<br>effects<br>Dwi | robustness<br>check<br>Dwi |
|------------------|------------------|-----------------------------|--------------------------|-----------------------------|---------------------------|----------------------------|
| Migration        | -0.0090          | -0.0039                     |                          |                             |                           |                            |
| RU               |                  |                             | 0.126***                 | 0.129***                    | 0.146***                  | 0.0945***                  |
| UR               |                  |                             | -0.176***                | -0.158***                   | -0.155***                 | -0.153***                  |
| UU               |                  |                             | -0.0364**                | -0.0319*                    | -0.0335                   | -0.016                     |
| RR               |                  |                             | 0.0032                   | 0.0049                      | 0.0088                    | -0.0197                    |
| Dhhsiz           |                  | 0.0067***                   |                          | 0.0063***                   | 0.0060***                 | 0.0047***                  |
| Downhouse        |                  | -0.007                      |                          | -0.0036                     | -0.0010                   | -0.0051                    |
| Newbirth         |                  | -0.0317***                  |                          | -0.0275***                  | -0.0342***                | -0.0354***                 |
| Employershut     |                  | -0.0096                     |                          | -0.0071                     | -0.0198                   | -0.0063                    |
| lostincomesource |                  | -0.0013                     |                          | -0.0035                     | -0.0054                   | -0.0019                    |
| Landdispute      |                  | -0.110**                    |                          | -0.0960**                   | -0.0867                   | -0.0674                    |
| assetdispute     |                  | 0.114***                    |                          | 0.1139***                   | 0.126***                  | 0.118***                   |
| Cropfail         |                  | 0.0379**                    |                          | 0.0361**                    | 0.0483**                  | 0.0104                     |
| pestdisease      |                  | -0.0342                     |                          | -0.0325                     | -0.0310                   | -0.0500                    |
| Daddied          |                  | -0.0586                     |                          | -0.0410                     | -0.0723                   | -0.0664                    |
| Divorce          |                  | -0.0161                     |                          | -0.0179                     | -0.0154                   | 0.0021                     |
| Davclustwi       |                  | 1.127***                    |                          | 1.130***                    | 1.094***                  | 0.413**                    |
| Daded            |                  |                             |                          |                             | -0.0014                   | 0.0051***                  |
| Mumed            |                  |                             |                          |                             | -0.0009                   | 0.0076***                  |
| agemum1          |                  |                             |                          |                             | -0.0003                   | 0.0010**                   |
| Quechua          |                  |                             |                          |                             | -0.0170                   | -0.0273**                  |
| Indigen          |                  |                             |                          |                             | -0.0632**                 | -0.1442***                 |
| wi1              |                  |                             |                          |                             |                           | -0.382***                  |
| Constant         | 0.0409***        | 0.00044                     | 0.0409***                | -0.00031                    | 0.0350*                   | 0.0797***                  |
| Observations     | 2636             | 2636                        | 2636                     | 2636                        | 1883                      | 1883                       |
| R-squared        | 0                | 0.041                       | 0.039                    | 0.076                       | 0.090                     | 0.263                      |

### Robustness Checks

As a robustness check, we include level effects of education, age and ethnic group, and find that the coefficient on rural-urban migration increases a little to 15%. As a robustness check across both our levels and changes regressions, we also try including initial 2002 wealth as a variable influencing the subsequent change in wealth. Again, the coefficient on rural-urban migration moves, this time decreasing to 9%, but this coefficient and that on urban-rural migration remain statistically significant.

These results are also robust to using only those who have considered moving as the non-migrant control group, i.e. those who may have had the most similar unobservable characteristics to the actual migrants. They are also robust to using an alternative, propensity score matching method, with matching based on our probit

model for the decision to migrate, set out in the Annex. The average treatment effect of rural-urban migration on the migrants is a statistically significant 16-20% increase in wealth across the three matching methods<sup>10</sup>, whilst the average effect of urban-rural migration is a statistically significant 19-23% decline in wealth. The average treatment effect on urban-urban migrants was low, negative and insignificant, and that on rural-rural migrants was very low, positive and highly insignificant.

Our findings are also robust to breaking the wealth index down and considering the effect of the different types of migration on each of the three components of wealth; housing quality, consumer durables and services. The coefficient on rural-urban migration remains positive and the coefficient on urban-rural migration remains negative across all three indexes. The coefficient for urban-urban remains negative for housing quality and services, but turns positive, though insignificant, for consumer durables.

Therefore, across all these models, though our point estimates change somewhat, our results persistently show that rural-urban migration is linked to a substantial improvement in household wealth and living standards, whilst urban-rural migration is associated with an even more substantial reduction in the family's standard of living. This does not mean that the wealth index increases for every rural-urban migrant family and decreases for every urban-rural family; the change in wealth ranges from -0.36 to +0.69 for rural-urban migrants, and from -0.42 to +0.12 for urban-rural migrants. However, for the most part, rural-urban migrants do enjoy an improvement in their standard of living, as proxied by the wealth index, whilst urban-rural migrants see their living conditions deteriorate.

### **Instrumental Variable Estimation**

The difference-in differences method controlled for time-invariant omitted variables, such as household risk aversion and ability. We have also controlled for a number of

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<sup>10</sup> The three propensity score matching methods used are Kernel Matching, Nearest Neighbour Matching and the Stratification Method.

observed time-variant variables, such as a loss of income source, the place of employment being shut down or destroyed, the birth of a new child, the death of the main income earner, crop failure, etc. However, we are highly unlikely to have captured all the factors changing the household's wealth during the 2002-2007 period. There are other unobserved time-variant variables that we cannot proxy for, but which could drive both the decision to migrate and the change in wealth. These omitted variables, if they are correlated with both the migration variable and the error term, create an endogeneity bias in our estimates of the effect of migration. If these unobserved changes increase both the likelihood of migration and the change in the wealth index, then our estimate of the effect of migration is likely to be upwardly biased. However, our estimate could also be biased downwards, if unobservable negative events both cause the family to leave their original community and reduce wealth. This is linked to our other concern, that of reverse causality. It may well be that a change in wealth during the period, for whatever reason, drives, enables or forces subsequent migration. Again, this reverse causality could cause us to either overestimate the benefits of migration, if an increase in wealth means that a family can afford to migrate, or overestimate the costs of migration, if a decrease in wealth drives the family to search for opportunities elsewhere.

This latter form of reverse causality in particular could be biasing our urban-rural migration results; if unobserved urban unemployment or underemployment decreases wealth to the point where the family cannot afford the cost of urban living, they may be forced to leave the city. There may be further losses in wealth and access to services as a result of the move, but we cannot infer from our coefficient on urban-rural migration that this migration causes the full 16% decrease in the wealth index; we expect that the effect of the move itself is substantially lower, and if we continue to view migration as a rational investment choice, the urban-rural migrant family may be choosing to move away from what they expected could have been an even worse decline in wealth if they had remained in the city, at least in the long-run, i.e. net present value expected returns to migration outweigh the short-run costs of the move.

We have controlled for unemployment and loss of income as far as possible in our change variables, but unobserved underemployment in particular is likely to still be a cause of endogeneity.

We therefore believe that  $M_{it}$  and  $u_{it}$  may well be correlated:  $\text{Cov}(M_{it}, u_{it}) \neq 0$ , and so we use the method of instrumental variables (two-stage least squares) to address this endogeneity.

We need instrumental variables for  $M_{it}$ , labelled  $Z_{it-1}$ , that are correlated with, or influence, the decision to migrate;  $\text{Cov}(Z_{it-1}, M_{it}) \neq 0$ , but that do not effect the change in wealth other than through migration;  $\text{Cov}(Z_{it-1}, u_{it}) = 0$ . We therefore consider the theoretical push and pull factors believed to drive migration (as discussed in the Annex), and estimate a probit model for the probability of migrating:

$$M_{it} = \delta + \beta X_{it} + \theta Z_{it-1} + v$$

where  $X_{it}$  is a vector of variables that we believe affect the decision to migrate, but which may also directly affect the change in wealth, and  $Z_{it-1}$  is a vector of variables influencing migration, which are measured at the start of the period, and which we do not believe would change wealth during the period, other than through migration. The results of the probit regression are set out in the Annex.

This regression gives us two potential instrumental variables, which had a significant effect on the probability of migrating, and which we believe are exogenous. These are 'support networks', indicating whether family and friends provided help and support in 2002, and 'previous migration', a dummy variable for migration during the 10 years preceeding 2002. We use support networks as a proxy for the migration opportunities available to rural inhabitants; family and friends are assumed to provide both help finding urban work and help funding the investment in migration. If we run a probit regression just for rural-urban migration we find that the support network variable

becomes more important, with a coefficient of 0.31, significant at the 1% significance level.

If we run a probit regression just for urban-rural migration, we find that the support network effect becomes statistically insignificant, but the coefficient on previous migration rises to 0.54, significant at the 1% level. Our theory suggests that urban migrant families may be involved in return or step migration. With less roots in their current urban community, and former or continued connections elsewhere, those who immigrated in the recent past are more likely to move again. However, we assume that migration has an effect on the change in wealth upon or soon after migration, and that migration in the ten years before 2002 should not change wealth between 2002 and 2007, other than through repeat migration.

Given that both support networks and previous migration are observed in 2002, they cannot be driven by the change in wealth between 2002 and 2007, so these variables should not be endogenous due to reverse causality. Whilst these variables may be correlated with the level of wealth, we do not believe that they cause a subsequent *change* in wealth, other than through migration (although we will return to this point later). We therefore use support networks as an instrumental variable for rural-urban migration, and previous migration as an instrument for urban-rural and urban-urban migration, with the results given in Table 4 below.

Table 4: 2SLS results instrumenting for rural-urban and urban-rural migration

| VARIABLES        | Dwi            |
|------------------|----------------|
| RU               | <b>0.2663</b>  |
| UR               | <b>-0.3876</b> |
| UU               | -0.0314*       |
| RR               | 0.0046         |
| Dhhsiz           | 0.006***       |
| Newbirth         | -0.023         |
| Employershut     | -0.0055        |
| lostincomesource | -0.0056        |
| Daddied          | -0.0149        |
| Divorce          | -0.0204        |
| Cropfail         | 0.035**        |
| Pestdisease      | -0.0302        |
| Landdispute      | -0.073**       |
| Assetdispute     | 0.114***       |
| Davclustwi       | 1.129***       |
| Constant         | -0.0015        |
| Observations     | 2636           |
| R-squared        | 0.025          |

*Instrumented variables are highlighted in bold.*

We find that instrumenting for rural-urban and urban-rural migration increases the size of the coefficients on these variables compared to our previous difference-in-differences OLS regressions, although the signs remain the same. These coefficients also become statistically insignificant; the robust standard errors substantially increase. Whilst the Kleibergen-Paap rk LM statistic rejects underidentification for each of these IV regressions, the Kleibergen-Paap rk Wald F statistics suggest weak identification. We cannot therefore rely on these regressions to give us accurate point estimates, although the increased size of the IV coefficients on rural-urban and urban-rural migration could indicate that our OLS regressions do not overestimate the effect of these two types of migration.

However, we also still have two endogenous variables in our instrumented regression; rural-rural migration and urban-urban migration, which could be biasing our results. Yet, given that our the two instruments we have are already very weak, we are unlikely to achieve satisfactory results by taking two more, even weaker, instruments to instrument for all four endogenous variables. Instead, we rearrange our difference-in-

differences equation in terms of two endogenous variables; the decision to migrate ( $M_{it}$ ) and whether the family ends up in an urban or rural location ( $urban_{it}$ , shortened to  $U_{it}$ ). Whether the initial location is urban or rural ( $U_{it-1}$ ) is taken as exogenous:

$$\Delta w_{it} = \delta + \beta_1 U_{it} M_{it} + \beta_2 U_{it-1} M_{it} + \beta_3 U_{it-1} U_{it} M_{it} + \beta_4 M_{it} + \gamma \Delta X_{it} + u_{it}$$

Which, given our negligible coefficient on overall migration, we can write more eloquently as two interaction terms:

$$\Delta w_{it} = \delta + \beta_4 M_{it} . ( 1 + \beta_5 U_{it} ) . ( 1 + \beta_6 U_{it-1} ) + \gamma \Delta X_{it} + u_{it}$$

where  $\beta_5 = \beta_1/\beta_4$ ,  $\beta_6 = \beta_2/\beta_4$ , and  $\beta_3 = \beta_4\beta_5\beta_6$

We now run a probit regression for each of our two endogenous variables; one for the probability of ending up in an urban location, and one for the probability of deciding to migrate (our probit regression from before). Both of these include our two instrumental variables, and are set out in the Annex.

We then take the predicted values from each of these first stage probits and run an intermediate second stage OLS regression for  $urban_{it}$  on its own predicted value, and for  $M_{it}$  on its own predicted value. The residuals from these intermediate regressions ( $\hat{e}_{it}$  and  $\hat{m}_{it}$  respectively) are then included in our final second stage regression, the results of which are set out in Table 6 below:

Table 5: 2SLS instrumenting for migration and 2007 location

| <b>VARIABLES</b> | <b>Dwi</b> |
|------------------|------------|
| RU               | 0.145***   |
| UR               | -0.148***  |
| UU               | -0.028     |
| RR               | 0.0075     |
| Dhhsiz           | 0.00590*** |
| Newbirth         | -0.0342*** |
| Employshut       | -0.0172    |
| lostYsource      | -0.00128   |
| Daddied          | -0.0673    |
| Divorce          | -0.00878   |
| Cropfail         | 0.0410**   |
| Pestdisease      | -0.042     |
| Landdispute      | -0.101     |
| assetdispute     | 0.126***   |
| Davclustwi       | 1.118***   |
| Mhat             | -0.026     |
| Ehat             | -0.0248*** |
| Constant         | 0.0209*    |
| Observations     | 1875       |
| R-squared        | 0.091      |

Rural-urban migration is now associated with a 14.5% increase in wealth, and urban-rural migration is linked to a 14.8% decrease, compared to our main OLS difference-in-difference results of +12.9% and -15.5% respectively.

To the extent that these 2SLS results control for at least some of the endogeneity inherent in migration, the fact that the coefficient on rural-urban migration increases gives us some confidence that we are not overestimating the positive effect of rural-urban migration; that movement to the city on average increases living standards.

However, the slight decrease in our coefficient on urban-rural migration in these last 2SLS results suggests that the endogeneity of the urban-rural migratino variable may have been causing us to overestimate the effect migration has on subsequent wealth. In addition, we question the validity of our own instrument for urban-rural migration:

### **The Effect of Previous Migration**

We maintain that previous migration should not generally cause a change in wealth in the next period; the average former migrant experienced a 3% increase in wealth

between 2002-2007, and only 3 of the 579 former urban migrants were not involved in any recorded activity in 2002. This supports de Brauw and Giles' (2006) suggestion that migrants look to establish employment in the city before the family relocates, so unemployment on arrival may be low, possibly even lower than the Harris-Todaro model might predict.

However, there is a case for arguing that some former migrants are more susceptible to becoming unemployed at a later stage than their non-migrant counterparts. Some migrants may only be employed on temporary contracts, and may be the first to lose their jobs if unemployment rises, as it did in Peru between 2001 and 2005, from below 8% to nearly 10%. Underemployment was also estimated to have begun increasing again in 1997-2002, to over half the country's population<sup>11</sup>.

Unskilled migrants often work in the informal services sector, some running their own small businesses, and are particularly vulnerable to a loss of business if demand declines. As the Harris-Todaro theory noted, they often join this sector because of the ease of entry, but by the same token there is also little job security. For example, this year in China, it is estimated that there are 20 million and rising unemployed urban migrants, many of whom are expected to return to rural areas, and during the Asian crisis, Thailand experienced a disproportionate amount of urban-rural return migration, compared to the average rise in unemployment for the total population.

If former migrants are more susceptible to adverse shocks in this way, our previous migration variable will be correlated with the error term in our change in wealth regression, and is no longer a valid instrument. Since the variables in our first stage probit regression are correlated with migration, they are also likely to be correlated with previous migration, and therefore we would no longer have a valid instrument.

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<sup>11</sup> <http://siteresources.worldbank.org/INTPROSPECTS/Resources/334934-1199807908806/Peru.pdf>

### **Further Analysis**

Therefore, the possibility of reverse causality; a shock causing a decrease in wealth, which in turn leads to urban-rural migration, remains our primary concern. We believe that this reverse causality may be biasing our estimate of the cost of urban-rural migration upwards. However, we also maintain that, even if we could eliminate this endogeneity, urban-rural migrants could still be materially worse off than the true counterfactual in the short run, due to relocation costs; i.e. some of the causality is still running from urban-rural migration to the observed change in wealth.

We return to the difference-in-differences approach and look at each type of migration in more detail, breaking them down by the reason the family gave for why they migrated<sup>12</sup>, and also looking at the distance the family moved.

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<sup>12</sup> Note that only two-thirds of migrant households gave a response to this question.

**Table 6: Why migrants move, and the distance moved**

| <b>Why</b>              | <b>Dwi</b> | <b>Distance</b>         | <b>dwi</b> |
|-------------------------|------------|-------------------------|------------|
| <b>RUwork</b>           | 0.194***   | <b>RUdistrict</b>       | 0.164***   |
| <b>RUinvest</b>         | 0.127      | <b>RUprovince</b>       | 0.136**    |
| <b>RUperson</b>         | 0.127**    | <b>RUdepartmt</b>       | 0.102**    |
| <b>URwork</b>           | -0.156***  | <b>URdistrict</b>       | -0.0847**  |
| <b>URinvest</b>         | -0.0741*** | <b>URprovince</b>       | -0.196***  |
| <b>URperson</b>         | -0.0893**  | <b>URdepartmt</b>       | -0.161***  |
| <b>UUwork</b>           | -0.00968   | <b>U Udistrict</b>      | -0.0207    |
| <b>UUinvest</b>         | 0.0872*    | <b>UUprovince</b>       | -0.0685    |
| <b>UUperson</b>         | -0.0614*   | <b>UUdepartmt</b>       | -0.0291    |
| <b>RRwork</b>           | -0.0105    | <b>RRdistrict</b>       | 0.00384    |
| <b>RRinvest</b>         | 0.0609     | <b>RRprovince</b>       | 0.0324     |
| <b>RRperson</b>         | -0.0346    | <b>RRdepartmt</b>       | -0.00673   |
| <b>Dhhsiz</b>           | 0.00622*** | <b>Dhhsiz</b>           | 0.00627*** |
| <b>Newbirth</b>         | -0.0269*** | <b>Newbirth</b>         | -0.0285*** |
| <b>Employershut</b>     | -0.00701   | <b>Employershut</b>     | -0.00821   |
| <b>Lostincomesource</b> | -0.00842   | <b>Lostincomesource</b> | -0.00602   |
| <b>Landdispute</b>      | -0.0957**  | <b>Landdispute</b>      | -0.0935**  |
| <b>Assetdispute</b>     | 0.114***   | <b>Assetdispute</b>     | 0.113***   |
| <b>Cropfail</b>         | 0.0387**   | <b>Cropfail</b>         | 0.0367**   |
| <b>Pestdisease</b>      | -0.0316    | <b>Pestdisease</b>      | -0.0317    |
| <b>Daddied</b>          | -0.0624    | <b>Daddied</b>          | -0.0361    |
| <b>Divorce</b>          | -0.0167    | <b>Divorce</b>          | -0.0178    |
| <b>Davclustwi</b>       | 1.139***   | <b>Davclustwi</b>       | 1.123***   |
| <b>Constant</b>         | -0.00207   | <b>Constant</b>         | -2.36E-05  |
| <b>Observations</b>     | 2636       | <b>Observations</b>     | 2636       |
| <b>R-squared</b>        | 0.07       | <b>R-squared</b>        | 0.079      |

Disaggregating the types of migration by the reason the family give for moving shows that the coefficient on rural-urban migration remains positive and the coefficient on urban-rural migration remains negative across the three groups of reasons for moving; for work, for investment (in health or education) and for personal reasons. Migrating from rural to urban areas for work gives the highest coefficient, suggesting that these migrants benefit from higher urban wages, but migrating to the city for other reasons is also correlated with an substantial increase in the wealth index, which could reflect either a change in wealth that enables them to migrate for investment or personal

reasons, or an improvement in living standards as a result of the move, or as a result of the investment the family moved to achieve.

The negative coefficient on urban-rural migration for work is twice as high as that on urban-rural migration for investment or personal reasons. This supports the possibility of reverse causality, whereby a reduction in earnings forces the migrant family to move out of the city in search of work, and therefore a decrease in wealth has caused migration. However, the loss of wealth associated with urban-rural migration for other reasons is still around 7-9% and significant, which could indicate that *choosing* to migrate out of urban areas could also be associated with a reduction in wealth, at least over the short-term, but not as much as our coefficients on urban-rural migration as a whole implied. These families may still view migration as an investment if they value the reasons they give for moving more highly than the material goods we included in our wealth index. For example, social indicators; group membership, cognitive social capital, safety for children, are shown in Table 1 to be generally higher in rural areas than in cities, and these aspects of non-material well-being may be of greater value to the family than material assets.

Disaggregating the types of migration by distance shows the benefits of rural-urban migration to be highest when migration occurs within a province, and then declining with distance. The cost of urban-rural migration is also only half as high for within-province migration compared to migration across provincial borders. If distance is a proxy for one-off relocation costs (Falaris, 1979), these results suggest that these one-off costs could be significant, supporting the suggestion that it is migration that is causing at least some of the short-term loss in wealth experienced by urban-rural migrants, but that they are willing to forego this short-term wealth due to other, longer-term motivations for migration.

## **CONCLUDING REMARKS**

Our findings suggest that on average, rural-to-urban migrants experience an improvement in their material standard of living, consistent with the Harris-Todaro model, but that the opposite is the case for urban-rural migrants, and to a lesser extent for urban-to-urban migrants.

This may be to some extent because we have inadequately controlled for the endogeneity of the migration variable, and it is the change in wealth that is driving migration out of the city; if migration is a rational choice, then the outcome associated with remaining in the city was expected to be either even worse than the post-migration outcome we observe, or it was expected to be worse than the return from migration in the longer term.

However, there is also reason to believe that we could observe these results even with an exogenous migration variable. It could be that urban-rural migration does cause a decline in wealth, but that the urban-rural migration decision is driven by other factors, which take precedence over material living standards as measured by our wealth index. Or, if we return to the theoretical view of migrants being by nature entrepreneurs willing to risk short-run relocation costs and the possibility of unemployment for long-term gains, then it could be the case that urban-rural migration is a longer-term form of investment than rural-urban migration, and may involve a higher loss of assets in the short-term, possibly in order to invest in land or equipment, which is something we have not been able to control for within our dataset. Certainly our 'expected ladder' variable in the summary statistics in Table 1 suggests that the average urban-rural migrant expects to be considerably better off in four years time than they are in 2007. On balance, we suggest that our findings reflect the presence of both of these effects; an adverse shock as a push factor for urban-rural migration, and the pull of longer-term, or non-material-wealth benefits.

## **ANNEX**

### **The Drivers of Migration**

Todaro & Smith (2006) note that, in addition to wage differentials, age and education, migration is also explained partly by relocation upon remarrying, prior emigration of family members, distance and costs of relocation, occurrence of famine, disease, violence and other disasters, and relative standing in the origin community, with those lower on the social order more likely to migrate. Migration can also be a form of portfolio diversification of families who seek to settle some members in areas where they have are likely to experience dissimilar shocks, at differing times. Paulson (2000) also found that insurance motives appeared to drive migration within Thailand.

Goss & Schoening (1984) find that migration decreases with the duration of unemployment, suggesting that a reduction in assets may lower the ability to migrate. Lansing & Mueller (1967) show that many migrants are influenced by such issues as family location and health, with family proximity and temperate climate being non-wage advantages of any given location.

Polachek & Horvath (1977) and Plane (1993) find that migration propensities do vary with age. Workers are most likely to migrate during their early twenties, and then the propensity to move declines with age thereafter, as the time period over which to reap gains from migration shortens. They also find that migration increases with education. The more highly educated work in wider labour markets, and tend to be better informed about opportunities outside their local labour market, and better able to evaluate that information.

Table 7: Probit regression results

| VARIABLES                | migration | RU        | UR        | urban <sub>t</sub> |
|--------------------------|-----------|-----------|-----------|--------------------|
| Supportnetwork           | 0.109**   | 0.306***  | -0.062    | 0.136**            |
| prevmig10                | 0.289***  | 0.255*    | 0.543***  | -0.159             |
| W <sub>i,t-1</sub>       | -0.086    | -0.406    | -0.909    | 0.978***           |
| Daded                    | -0.0005   | -0.015    | -0.051    | 0.0188             |
| Mumed                    | 0.022*    | 0.068***  | 0.043     | 0.0588***          |
| Agemum                   | -0.016**  | -0.016*   | -0.037*** | -0.0003            |
| Newbirth                 | 0.073     | -0.551*   | 0.230     | -0.270*            |
| Hhsize <sub>t-1</sub>    | 0.024     | 0.008     | 0.076**   | -0.009             |
| Sectors <sub>t-1</sub>   | -0.046    | -0.021    | -0.336*   | 0.183*             |
| Ownhouse <sub>t-1</sub>  | -0.278*** | -0.349**  | -0.119    | -0.073             |
| Ownland <sub>t-1</sub>   | -0.227**  | -0.348*   | 0.553***  | -0.895***          |
| Numgroups <sub>t-1</sub> | -0.090    | -0.320**  | 0.101     | -0.147**           |
| Manuf <sub>t-1</sub>     | 0.021     | 0.161     | 0.259     | -0.067             |
| Employershut             | -0.100    | -0.240    | -0.036    | -0.128             |
| Lostincomesource         | 0.265     | 0.662**   | 0.805**   | 0.183              |
| Divorce                  | 0.279     | 0.496*    | 0.107     | 0.100              |
| Daddied                  | 0.833*    | -         | 1.197***  | -0.478             |
| Drought                  | -0.288*   | -0.736**  | 0.679**   | -0.422**           |
| Cropfail                 | 0.227     | -0.156    | -         | -0.091             |
| Landdispute              | 0.361     | -         | 1.571***  | -2.058***          |
| Avclustwi <sub>t-1</sub> | -1.108*** | -6.044*** | 4.311***  | 5.410***           |
| Constant                 | -0.369    | 0.686     | -3.700*** | -2.659***          |
| Observations             | 1867      | 1861      | 1828      | 1875               |
| Pseudo-Rsq               | 0.05      | 0.27      | 0.24      | 0.62               |

In our probit model in table 7 above, the age of the mother appears to be negatively correlated with migration, consistent with the theory that younger workers are more likely to invest in migration, given that they expect to reap the returns to this investment over a longer time period, and younger families may also be more mobile than those with children already enrolled in school.

The variable avclustwi<sub>t-1</sub>, gives the average 2002 wealth index for the community the family resided in in 2002, and acts as a proxy for the effect wage differentials across locations have on the incentive to migrate. The significant negative coefficient on avclustwi<sub>t-1</sub> in column 1 supports the hypothesis that locational wage differentials are an important driver of migration. The significance of a number of the community dummies also suggests that location affects the migration decision. However, the significance of avclustwi<sub>t-1</sub> and the community dummies disappears in the regression

for rural-urban migration, which is surprising; we would expect higher rural-urban migration from poorer rural areas, where local opportunities were limited. It could be that the statistical insignificance of these variables in the rural-urban migration regression is due to correlations between our explanatory variables; the locational effect is being picked up by other variables that tend to differ by location. However, even in a reduced form probit regression of rural-urban migration on  $avclustwi_{t-1}$  amongst just the rural communities, the coefficient on  $avlcustwi_{t-1}$  remains insignificant.

This suggests that other factors, such as opportunities for migration, could be as important as wage differentials in determining rural-urban migration. Support networks in particular appear to have a strong positive correlation with the decision to migrate from a rural area to an urban centre, and the mother's education is also a significant determinant. Interestingly, the father's education appears to have less of an additional effect; again, this may be picked up by other variables. Owning land and the number of groups the family is a member of in 2002 are both negatively correlated with rural-urban migration; the less tied the family is to the rural community, the more mobile they are.

On the other hand, owning land has a significant positive effect on urban-rural migration; the maintenance of rural ties makes it more likely that the family will return to a rural community. The coefficient on previous migration in the 10 years before 2002 is also particularly large and significant for urban-rural migrants, supporting our hypothesis that urban migrants are involved in either return or step migration; they are more likely to move again, because they are mobile and they maintain rural connections, which they are more likely to draw upon if faced with persistently lower-than-expected returns to their previous migration. The loss of an income source unsurprisingly encourages migration. The variable ' $sectors_{t-1}$ ', which indicates whether the household is involved in one sector or more than one sector in 2002, and therefore could proxy for the risk of a reduction in income due to an adverse shock in one sector,

is correlated with urban-rural migration: Sector diversification, most likely through the employment of both parents in different sectors, reduces the probability of leaving the city.

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